Definitive Creative
Impasse-Breaking Techniques in Mediation

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Mr. Hochman practiced law for over 40 years, specializing in corporate, commercial and securities law. He was a founding partner in the firm now known as Kramer, Levin, Naftalis & Frankel. Prior to 1968, he was a partner in Kramer, Nessen & Hochman and an associate at Proskauer, Rose, Goetz & Mendelsohn, where he began the practice of law following his graduation from Cornell Law School in 1959. Mr. Hochman has mediated over 350 commercial and other types of disputes, including class actions and financial, employment, insurance, real estate and partnership disputes, approximately 98% of which have settled. Mr. Hochman now practices almost exclusively as a mediator and arbitrator and writes, consults and lectures frequently on ADR subjects. For over a decade he has trained mediators for the Commercial Division in New York County and
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various other counties of the New York State Supreme Court as well for the NYSBA’s Dispute Resolution Section.

PROFESSOR JONATHAN M. HYMAN

Jonathan M. Hyman is Professor of Law and Alfred C. Clapp Public Interest Scholar at Rutgers Law School in Newark, New Jersey. Specializing in litigation and alternative dispute resolution, he has served as administrative director of the Rutgers Constitutional Litigation Clinic and as co-director of the Rutgers Certificate Program in Conflict Management, and teaches both the introductory ADR course and a mediation clinic. He has written extensively on mediation, including “Four Ways of Looking at a Lawsuit: How Lawyers Can Use the Cognitive Frameworks of Mediation,” 34 Washington University Journal of Law and Policy 11 (2010) and “If Portia Were a Mediator: An Inquiry into Justice in Mediation,” 9 Clinical Law Review 157 (2002) (with Lela Love). He is an arbitrator and mediator, and in 2007 was named the Professor James B. Boskey ADR Practitioner of the Year by the Dispute Resolution Section of the New Jersey State Bar Association.

LAURA A. KASTER, ESQ.

Laura A. Kaster, Esq. is an arbitrator and mediator working in the greater New York metropolitan area (www.AppropriateDisputeSolutions.com). She is the Chair of the New Jersey State Bar Association Dispute Resolution Section, and co-editor of the New York State Bar Association’s Dispute Resolution Lawyer. She has published widely on topics relating to both arbitration and mediation. She is a member of the executive committee of the Marie Garibaldi Inn of Court devoted exclusively to ADR. She teaches dispute resolution processes at Seton Hall Law School. Before establishing her practice as a neutral, she was chief litigation counsel for AT&T and handled all of its patent and intellectual property matters as well as complex litigation and class actions. Prior to her work at AT&T, she was a partner at the national law firm Jenner & Block. She has presented at the American Bar Association annual Dispute Resolution meetings, Practising Law Institute, NJSBA and for corporations and law firms.

J. ANDERSON LITTLE, ESQ.

J. Anderson (Andy) Little is a mediator and mediation trainer in North Carolina who is credited with leading that state’s efforts to incorporate mediation into its courts. He later chaired the Dispute Resolution Commission, the agency charged with certifying and regulating mediators for
court programs, by appointment of the Chief Justice. Mr. Little is a graduate of Davidson College, Union Theological Seminary, and the University of North Carolina School of Law. He was a trial lawyer for 17 years, has been a full-time mediator for 17 years, and has mediated over 4,500 cases, mostly in the context of civil litigation. His book, *Making Money Talk*, which describes a model of the mediation process for the positional bargaining found in the settlement of civil litigation, was published by the American Bar Association in 2007. Mr. Little can be reached at andy@mediationincNC.com or at www.mediationincNC.com.

**JULIA MORELLI**

Julia Morelli has extensive experience as a mediator, manager and consultant. As President of Holistic Solutions, Inc. (HSI) she provides mediation, facilitation, and organizational development services; and training in dispute resolution, diversity, communication, and stress management. HSI’s client list includes government agencies, corporations, associations and nonprofit organizations. She is Director of Operations for the George Mason University Instructional Foundation, Inc., serves as a trainer and workplace coach for GMU’s Department of Human Resources, and conducts individual and group mediations through the VA Department of Employment Dispute Resolution.

**DANIEL RAINEY**

Daniel Rainey is Chief of Staff for the National Mediation Board, the federal agency charged with labor-management mediation in the airline and railroad industries. He is past Chair of the Online Dispute Resolution Section of the Association for Conflict Resolution, and he is currently a member of the editorial board of *Conflict Resolution Quarterly*. He is also a member of the ABA Section of Dispute Resolution, and Co-Chair of their ODR interest group. He is a fellow of the National Center for Technology and Dispute Resolution, and an adjunct faculty member in the graduate dispute resolution programs at Creighton University and Southern Methodist University.

**RUTH D. RAISFELD, ESQ.**

Ruth D. Raisfeld has over 30 years’ experience providing ADR services (including mediation, arbitration, workplace investigations, and training) to law firms, corporations, and neutral panels. Ms. Raisfeld is knowledgeable regarding in all aspects of employment claims of wrongful termination, employment discrimination, sexual harassment, breach of employment contract and other commercial matters. Her clients include...
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the financial services industry, higher education, not-for-profit organizations, manufacturing, garment industry and hospitality industries. Ms. Raisfeld holds a B.S. in Industrial & Labor Relations from Cornell University and a J.D. from Fordham School of Law. She received training in mediation from the Harvard School of Law Mediation Workshop. Ms. Raisfeld was an in-house Labor Attorney at New York Telephone and later served Of Counsel at Orrick Herrington & Sutcliffe, LLP. She holds leadership roles at various bar associations, including Co-Chair of the ADR Committee of the Westchester County Bar Association, and is a frequent speaker and author on ADR topics. She is a fellow in the College of Labor & Employment Lawyers and a Super Lawyer in the category of ADR, achieving Top 25 Lawyer status in Westchester County, 2010. She can be reached at rdradr@optonline.net.

TERRI ROTH REICHER, ESQ.

Terri Roth Reicher maintains an active commercial mediation and arbitration practice in New Jersey. She has taught Health Law at the Thomas Jefferson University School of Medicine, Dispute Resolution Processes at Seton Hall University School of Law, and Legal Environments of Business at the Cotsakos School of Business, William Paterson University. She is a frequent trainer and lecturer in the ADR community. Currently Ms. Reicher serves as Programming Chair of the Garibaldi Inn of Court for the study of ADR, is an officer in the New Jersey State Bar Association Dispute Resolution Section and an active member in the New Jersey Association of Professional Mediators. She received her B.S., magna cum laude, from the Wharton School of the University of Pennsylvania, and her J.D. from Vanderbilt University. She was law clerk to the Honorable Ray Brock, Tennessee Supreme Court, and the Honorable Gilbert Merrit of the U.S. Court of Appeals for the Sixth Circuit. Additionally, she earned an LL.M. in Health and Hospital Law from the Seton Hall University School of Law.

JAMES F. RING, ESQ.

James F. Ring is a partner in the Boston law firm of Chu, Ring & Hazel LLP. He is also a principal of Fair Outcomes, Inc., a company founded by a small group of game theorists, computer scientists, and practicing attorneys that provides parties involved in disputes or difficult negotiations with access to game-theoretic bargaining mechanisms. Mr. Ring has been practicing law since 1983, primarily working for business clients and serving as lead trial counsel in a variety of multi-million dollar business cases. He has also been deeply involved in the design and development of
systems that allow a party involved in a conflict to unilaterally place itself and its adversary in a position where reasonableness becomes the most sensible strategy for each side.

**IRENE C. WARSHAUER, ESQ.**

Irene C. Warshauer has extensive experience arbitrating and mediating business/commercial, contract, securities, employment and product liability disputes. She is an arbitrator and mediator for the American Arbitration Association, International Centre for Dispute Resolution, International Institute for Conflict Prevention and Resolution (CPR), Financial Industry Regulatory Authority (FINRA), and state and federal courts. Ms. Warshauer is a Fellow of the College of Commercial Arbitrators and an International Mediation Institute (IMI) certified mediator. A graduate of the University of Michigan and Columbia Law School, she has written numerous articles and lectured extensively on mediation and arbitration. She demonstrates a Mediation in Action in the CPR videotape and has facilitated mediation training for the New York State Supreme Court, the U.S. Bankruptcy Court, the Nassau County Bar Association and elsewhere.

**HON. BARBARA BYRD WECNER**

Barbara Byrd Wecker, a retired Judge of the New Jersey Superior Court Appellate Division, has served as a private mediator and arbitrator since 2007. She is Of Counsel to the law firm Greenberg Dauber Epstein & Tucker, PC, in Newark, New Jersey, where she chairs the Alternate Dispute Resolution Department. She is a member of the American Arbitration Association’s national panels of mediators and commercial and complex case arbitrators and a New Jersey court-approved mediator under Rule 1:40. In 21 years on the bench, Judge Wecker handled commercial, employment-related, professional negligence, product liability, healthcare, insurance coverage and family matters and has mediated cases in those fields since. She is a member of the New Jersey Supreme Court Committee on Complementary Dispute Resolution, the Garibaldi American Inn of Court for Alternate Dispute Resolution and the Sections on Dispute Resolution of the American and New Jersey State Bar Associations. She is a graduate of Cornell University and Rutgers Law School (Newark, NJ) and has a Master’s degree in Counseling from the University of Missouri and a Master of Laws from the University of Virginia School of Law.